# 

INFLUENCER MARKETING FOR PET CARE BRANDS

© 2022 Vet Candy, LLC. All rights reserved.

2

			ALL	
WEEK OF	m. no	. 6		and an and and a special
WEEK OF	Weekly	The D		and the second
1	- A Contraction	1 grand B	2	
makey tright	0	0		
a magain	Belauden 1	SP: 0		ALC: OF STA

0

S

+

Ś

P

\*

42

0

¢,

~

6

0

G

Pd

0

# WHO WE ARE

VET CANDY IS HOME TO A POWERFUL VETERINARY ENTERTAINMENT AND EDUCATION PORTFOLIO

WE ARE COMMITTED TO BOLD AND CONTINUOUS INNOVATION WITH A FOCUS ON THE GEN Z AND MILLENNIAL AUDIENCE

WE CREATE AUTHENTIC ENGAGEMENT BETWEEN OUR AUDIENCES AND YOUR BRAND WITH HIGH QUALITY CONTENT, EXPERT STORY - TELLING, AND ENTERTAINING AND DIVERSE VOICES /

••• < > 🗉

iii myvetcandy.c

0



CE ON DEMAND MASTER COURSES MAGAZINE PODCAS

## THE DESTINATION FOR **EVERYTHING VET MED**



Dr. Christine Royal is just getting started Mar 2, 2022





Do you want to be the boss?

Marketing basics yo need to know Feb 25, 2022

# WHAT WEDO

Create high quality content using experts and influencers to tell your story

Launch custom campaigns featuring exclusive content across a host of digital channels and social media to spread awareness for your brand or product

Customize campaigns – from laser-focused campaigns focusing on specialty care, to the general veterinary audience (100,000+), to the wider pet owner audience (approx. 87M in the U.S.)







#### CREATE A CAMPAIGN

Create a campaign tailored to your business goals.

#### SELECT INFLUENCERS

We choose the perfect influencer to deliver your brand message.



#### REVIEW CONTENT

Review campaign drafts and receive high quality content for use in your marketing efforts.



#### MEASURE SUCCESS

Receive clear performance metrics and reporting that measures the success of your campaign.

How we do it

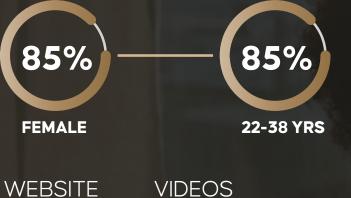


## Vet Candy is the fastest growing portfolio in a competitive veterinary focused landscape

100k + subscriber base



## WE CONNECT VETERINARY PROFESSIONALS



IDEOS **25K** Average video views

PODCASTS 250K Average monthly listens

MAGAZINES | EBOOKS | AUDIOBOOKS



**250K** 

Monthly visitors



# CONTENT FOR EVERYONE

WE PUBLISH ON OUR PLATFORMS AND CHANNELS WITHOUT PAYWALLS

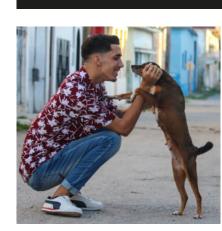
YOU PUBLISH CO-BRANDED COLLATERAL ON YOUR CHANNELS

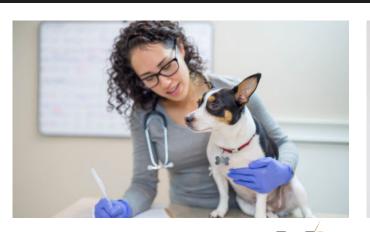
WE DISTRIBUTE CO-BRANDED TOOLKITS FOR YOUR CLIENTS

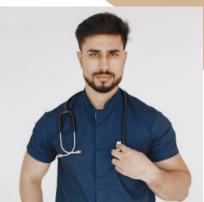




## WE UNDERSTAND THE NEEDS OF YOUR CUSTOMER









#### SOCIAL MEDIA LISTENING

#### CONCEPT TESTING



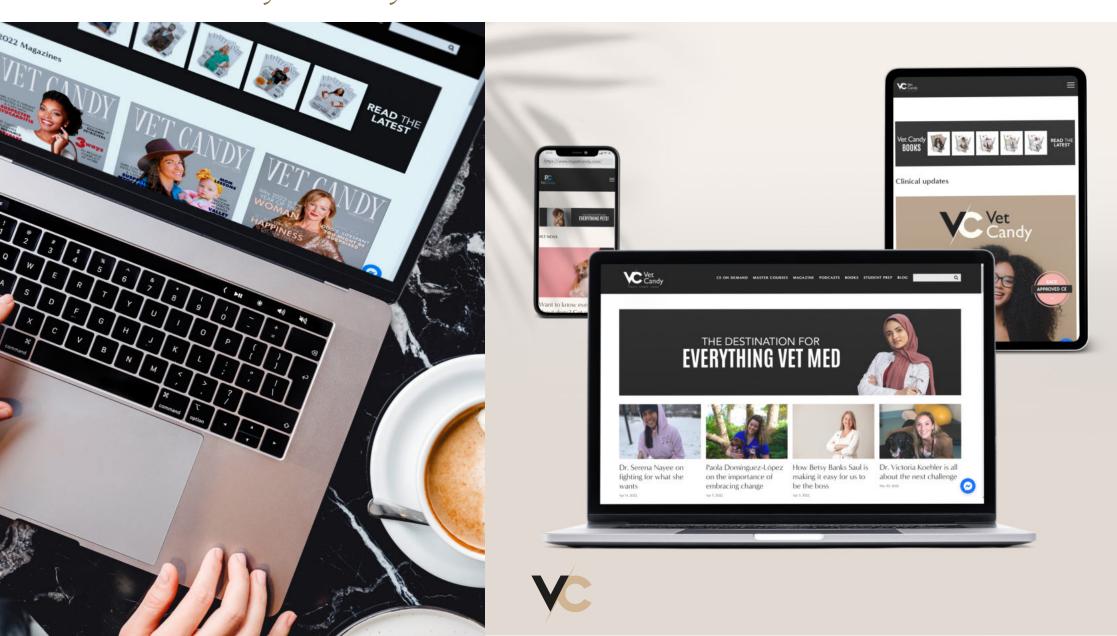


## TREND MONITORING

#### **ADVISORY PANEL**

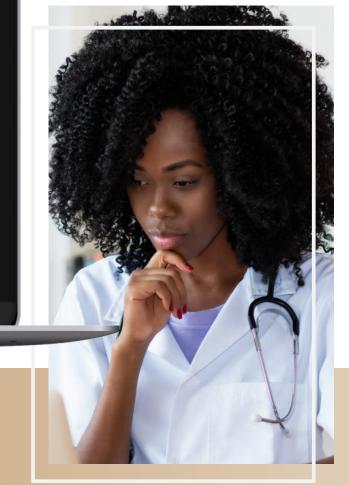
### THOUGHT LEADERSHIP

# Vet Candy is getting noticed



## WE TOUCH EVERY LIFE STAGE

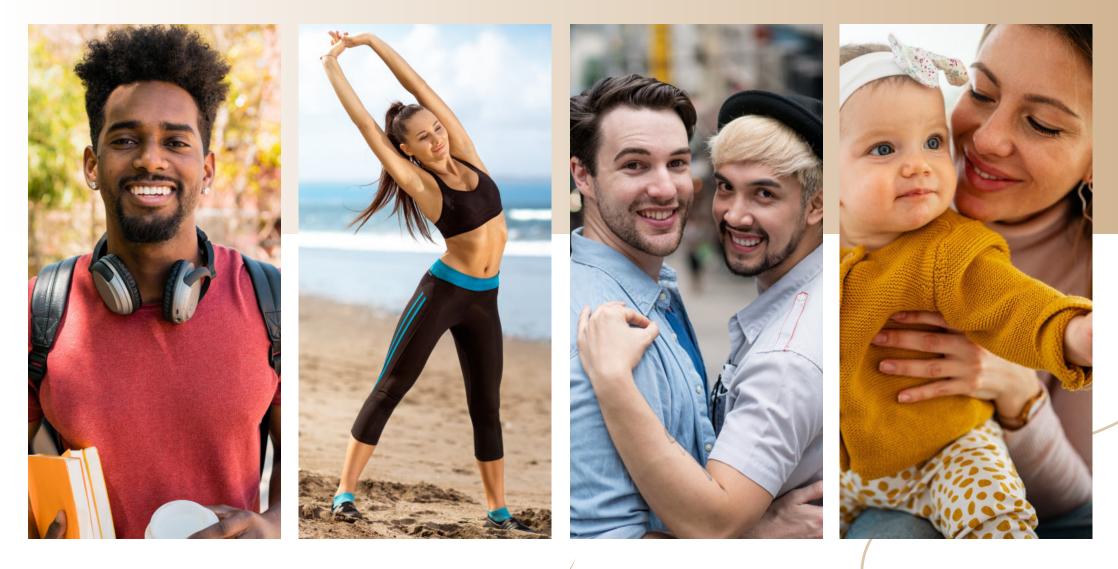
## GENZ VETERINARY STUDENTS







## MILLENNIAL VETERINARY PROFESSIONALS



## AND THE CE OBSESSED







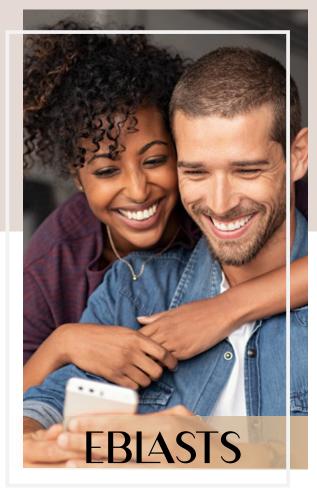




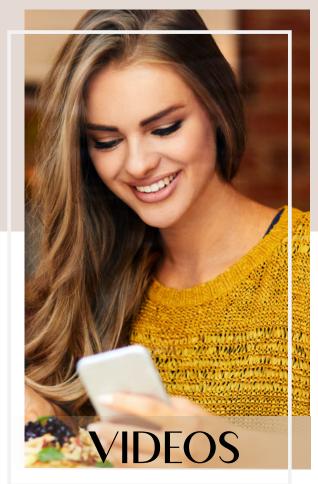


#### VET CANDY MAGAZINES | 2022

#### WE DELIVER YOUR MESSAGE ON EVERY PLATFORM

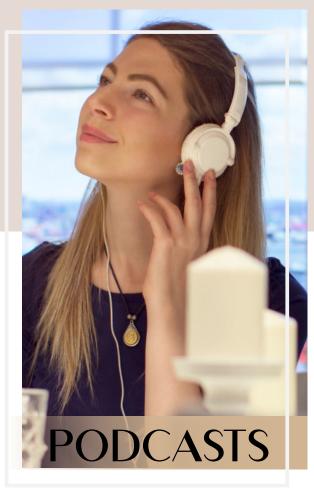


Informative and engaging must reads delivered straight to your inbox.



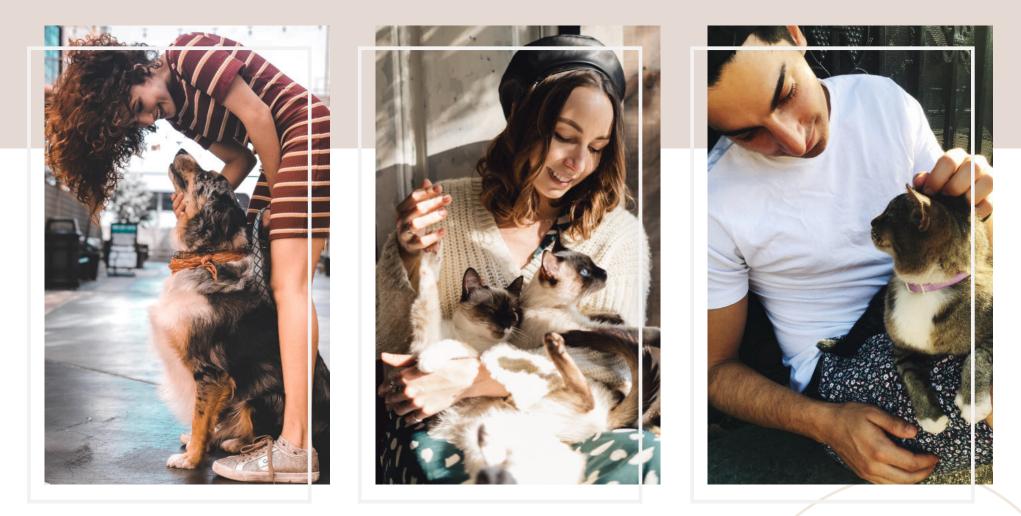
Delivering fun, insightful and relatable conversations centered around the biggest veterinary news stories today.





Intimate and revealing conversations with the most fascinating people in the veterinary industry.

## WE ALSO CONNECT YOUR BRAND WITH MILLENNIAL PET PARENTS





# OUR AUDIENCE

Millennials—who have reached ages between 25 and 39 years old in the last decade—have received special attention because of their high rate of pet ownership; they constitute 27% of all pet owners.

84% of millennials say that user-generated content influences what they buy.

When looking for opinions about products to buy, Millennials are more than three times as likely to turn to social channels than Baby Boomers (22% vs. 7%)



## HOW WE TELL THE STORY



VIDEO



PODCAST



EBLASTS

GUIDES



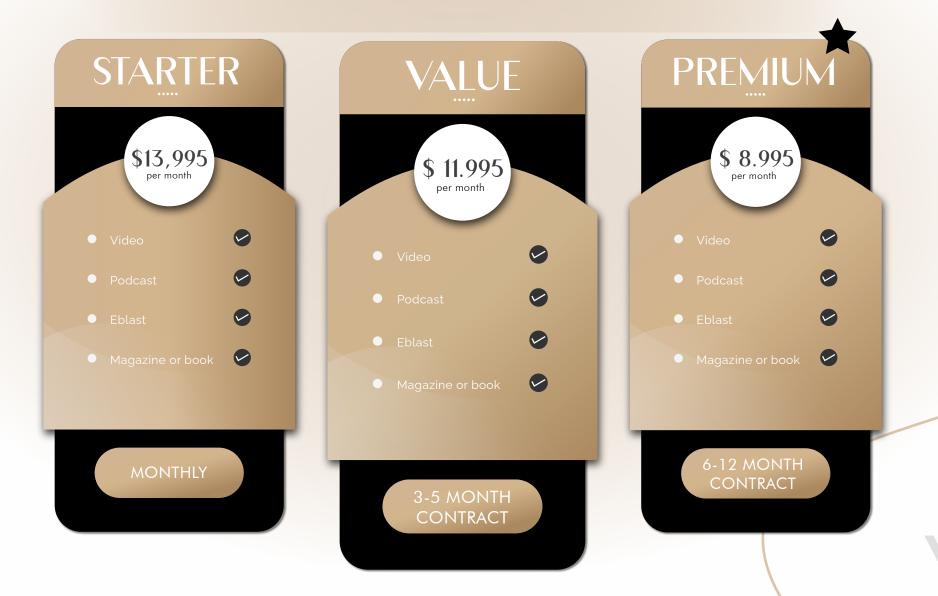






Pet Candy developes the "lower funnel" placements that directly affect pet products purchases. We make pet care advice more relatable with trustworthy and authentic content that can help the consumer make smart choices for their pets.

## Vet Candy Partnership Opportunites



#### CONTINUING EDUCATION PROGRAMS

Includes RACE and NYS

management for 2 years.

## \$7,500 add on with any package

#### Vet Candy Mini

High energy comprehensive review featuring a subject matter expert.

#### Vet Candy Rounds

Interastive case discussion focused on storytelling and action learning.

#### Vet Candy Games

We make learning fun by adding gamification into the mix.

Starting at

\$24,495

-Vet Candy Master Courses

Vet Candy Master Courses provides veterinarians, veterinary support staff and veterinary students with focused education on a particular topic. The program delivers a thorough evaluation of the science, medicine and skills needed to master a particular topic. The program is taught by board certified veterinary professionals and subject matter experts and will be managed for two years with an option to renew.





## LET'S TALK ABOUT YOUR BRAND

hello@myvetcandy.com

